

# Personal Reflection Exercises...

## I make my own luck.



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Fate is unreliable, unpredictable, and frankly, unverifiable. So rather than rely on the luck of fate, I use my own resources to *create* luck that I can depend on.

***I make my own luck by preparing, being diligent, and thinking outside-of-the-box.*** These three characteristics can make any average Joe one of the luckiest men in the world!

Creating my own luck makes me think of Donald Trump. Trump doesn't depend on luck to get what he wants. With his entrepreneurial mindset, he prepares before executing his plans and diligently works toward success while his plans are in motion.

Coming upon luck truly is as simple as plugging preparation, diligence and strategic thinking together.

For example, if I see a home I want to buy, rather than simply put in a lowball offer and hope that the seller desperately accepts my bid, I make a plan.

I search public records to analyze the most recent sales prices of the home and whether the price is on par with the local market. I then create a fair, yet competitive offer and provide an incentive to help nudge the seller to choose my bid over another buyer's.

I can take the logic from this example and apply it to just about any journey I embark on. I make my own luck because ***relying on the kindness of life for my "lucky break" is too risky.***

Today, I create my own luck. I decide which challenge I choose to take on and prepare a strategic plan outlining exactly how I can achieve my goals.

### Self-Reflection Questions:

1. Do I make my own luck or am I waiting for a free ride?
2. Am I a dreamer or a doer?
3. If I need help executing my plans, who can I rely on for assistance?